

SRC Auctions

Guide: How to bid in an auction

Transforming Supply Chains into Collaboration Networks

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Types of auction

› Reverse Dutch

- › a ticker auction in which the predefined starting price automatically increases in a defined time interval by a specified bid increment depending on the setting. If no tie-break option is activated the first participant confirming the currently displayed price level immediately ends the auction and is awarded.

› First Price Sealed Bid

- › In this auction, the bidders can submit only one concealed bid. The bids of the competing participants are not disclosed at any time by the system. The awarding to the best bidder, manually or automatically, can only take place upon completion of auction.

› Traffic light

- › traffic light auction shows the bidders only one traffic light color (red, yellow, green) depending on the rank of their bid. Green can always be seen by just one supplier.

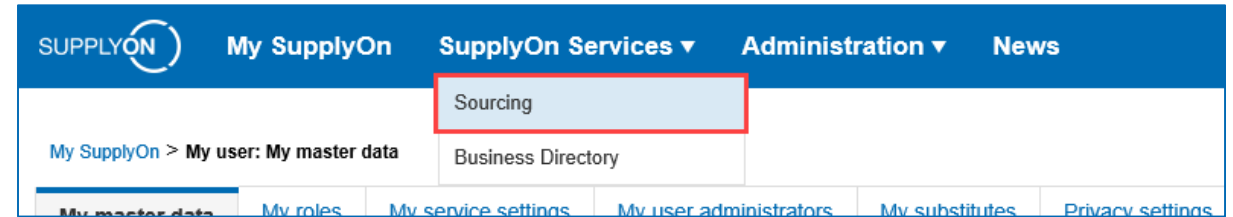
Types of auction

› Japanese:

- › a ticker auction in which the predefined starting price automatically decreases in a defined time interval by a specified bid increment depending on the setting.
- › Supplier must **ACTIVELY** confirm the current price level in the given time interval otherwise he is excluded from the auction.

Attend a new auction in Sourcing

- › First of all, scroll over “SupplyOn Services” and select “Sourcing”



- › Access the auction by clicking on the request and then “Enter auction cockpit”

The screenshot shows two overlapping screenshots of the SupplyOn portal. The left screenshot shows the 'Open requests' page. The 'Open requests' tab is selected, and a search bar is visible. A table of requests is displayed, with the first row highlighted in red. The table has columns for ID, Request name, Type, and Customer. The first row has ID 784602436 and Request name fpsb_280518. The right screenshot shows the 'Enter auction cockpit' page for the request fpsb_280518. The 'Enter auction cockpit' button is highlighted with a red box. The page displays details for the request, including the request name, customer, publish date, start date, and auction type. There are also sections for 'Added colleagues' and 'Supplier response fields'.

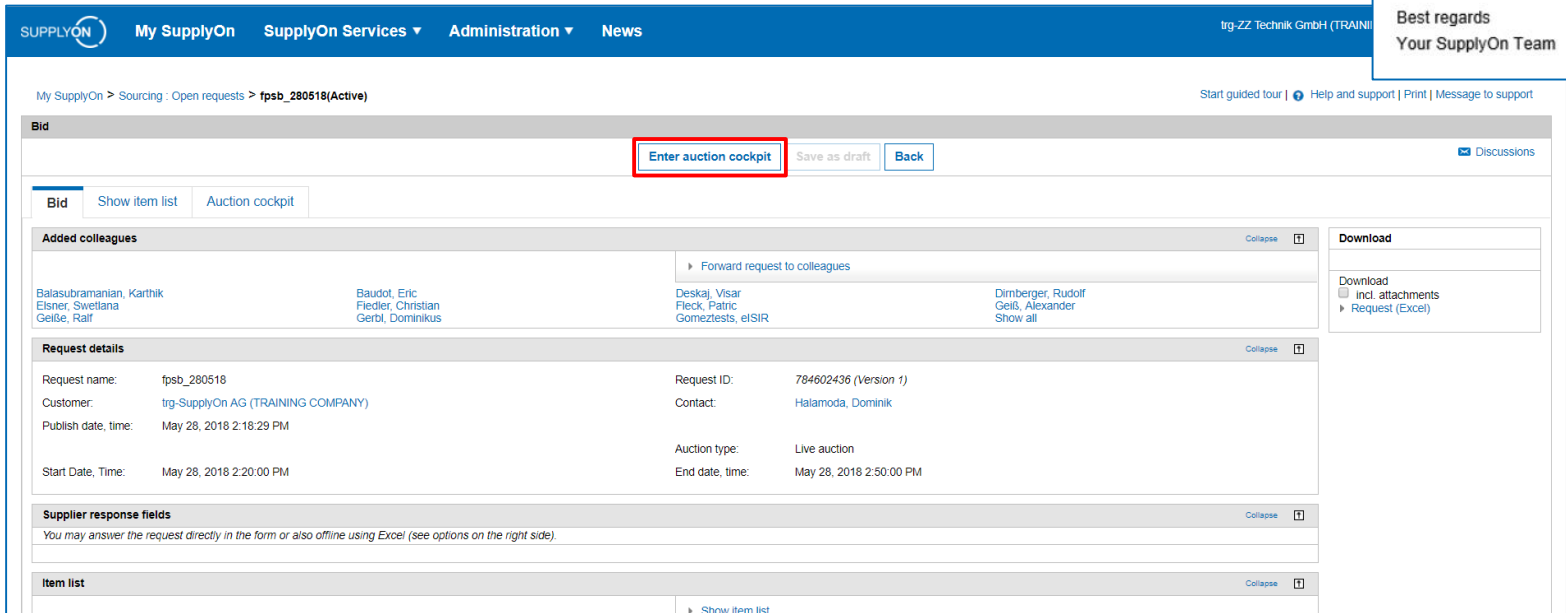
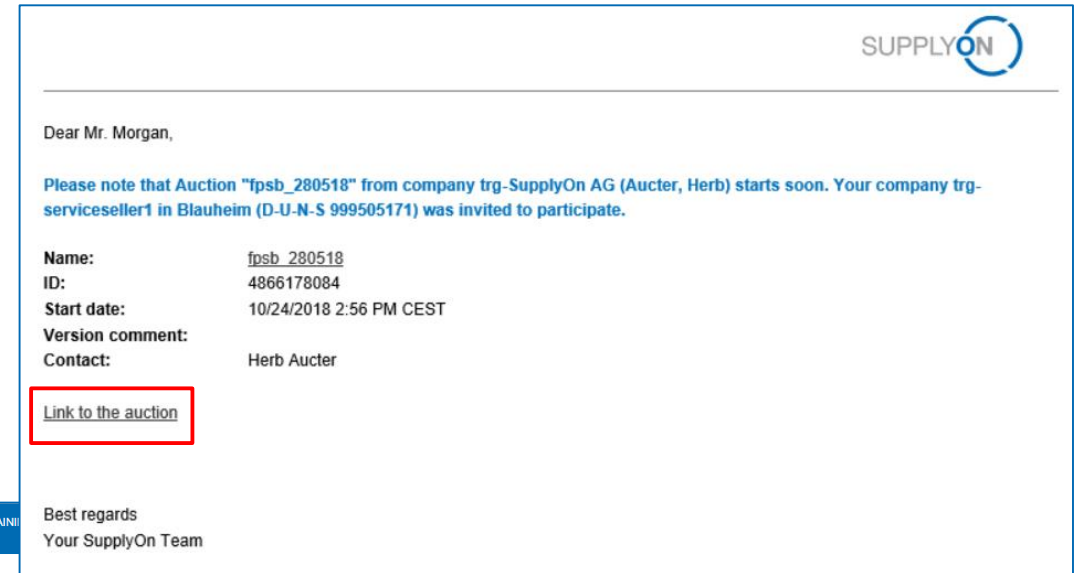
| ID | Request name | Type | Custo |
|-----------|------------------------------|---------|--------|
| 784602436 | fpsb_280518 | Auction | trg-Su |
| 783736101 | Smoke 2018-May | RFQ | trg-Su |
| 746246574 | Enddatum verkürzen 2 | RFQ | trg-Su |
| 729729901 | doh_26012018_test | Auction | trg-Su |
| 707875931 | jst bid 03 | RFQ | trg-Su |
| 707875208 | jst bid 02 | RFQ | trg-Su |
| 609430 | TPMS - 42053 - MQ - node8-05 | RFQ | trg-Su |
| 609157 | TPMS - 42053 - MQ - node8-03 | RFQ | trg-Su |
| 608912 | TPMS - 42053 - MQ - node8-04 | RFQ | trg-Su |
| 608653 | TPMS - 42053 - MQ - node8-02 | RFQ | trg-Su |

Request details:

| | | | |
|---------------------|------------------------------------|-----------------|-------------------------|
| Request name: | fpsb_280518 | Request ID: | 784602436 (Version 1) |
| Customer: | trg-SupplyOn AG (TRAINING COMPANY) | Contact: | Halamoda, Dominik |
| Publish date, time: | May 28, 2018 2:18:29 PM | Auction type: | Live auction |
| Start Date, Time: | May 28, 2018 2:20:00 PM | End date, time: | May 28, 2018 2:50:00 PM |

Attend a new auction in Sourcing

- › You can also access the auction via E-Mail
- › You will be automatically forwarded to the auction and then click on “Enter auction cockpit”



Attend a new auction in Sourcing

› “Confirm the participation”/ “Decline the participation” in the auction

The screenshot displays the 'AUCTION OVERVIEW - SEALED-BID AUCTION' page for FPSB_280518. The interface includes a navigation bar with 'SUPPLYON My SupplyON SupplyOn Services Administration News' and a user profile 'trg-ZZ Technik GmbH (TRAINING COMPANY) - Halamoda Dominik Log Out'. The breadcrumb trail is 'My SupplyON > Sourcing : Open requests > fpsb_280518(Active) > Auction cockpit'. The main content area shows the auction details: 'Start 28/05/2018 14:20:00 ECT End 14:50:00' and 'Auction ends in 00:10:03'. A green bar contains the 'Confirm participation' and 'Decline participation' buttons, both highlighted with a red box. Below this is the 'Auction data' section with 'Number / Type: 784602436 / single-position Sealed-Bid auction'. The 'Auctioneer' section shows 'SupplyON' and 'Dominik Halamoda'. The 'Information' and 'Offer' tabs are visible. The 'Editing' section shows 'Participation' with an eye icon and 'Bids' with a '0' and the text 'Number of my binding bids submitted in the auction'. At the bottom, there are 'Confirm' and 'Decline' buttons. A callout box on the right shows a '1 Messages' section with a 'Note' that says 'Participation in the negotiation was declined.' Below this, the 'Editing' section shows a 'Participation' button with a red 'X' and the text 'Participation was declined'.

When you decline your participation, the auction process has ended for you.

Attend a new auction in Sourcing

- › View the auction and enter your bid price (optional: “Check price” before you bid)
- › Place your bid by clicking on “Binding bid submission”

The screenshot displays the SupplyOn auction cockpit interface. At the top, the navigation bar includes 'SUPPLYON', 'My SupplyOn', 'SupplyOn Services', 'Administration', and 'News'. The user is logged in as 'trg-ZZ Technik GmbH (TRAINING COMPANY) - Halamoda Dominik' with a 'Log Out' option. The breadcrumb trail shows 'My SupplyOn > Sourcing > Open requests > fpsb_280518(Active) > Auction cockpit'. The auction status bar indicates 'Start 28/05/2018 14:20:00 ECT' and 'End 14:50:00', with 'Auction ends in 00:09:32'. The 'Auction data' section shows 'Number / Type: 784602436 / single-position Sealed-Bid auction'. The 'Auctioneer' section lists 'SupplyON' and 'Dominik Halamoda'. The 'Offer' tab is highlighted with a red box. Below it, a message states 'The participation in this negotiation has been confirmed.' The 'Editing' section shows 'Participation' as confirmed with a green checkmark and 'Bids' as 0. The 'Bidding' section features a 'New bid price' field with '111' entered, a 'Price per [PU]' checkbox, and two buttons: 'Check price' and 'Binding bid submission', both highlighted with red boxes.



Check price validates your entries against system conditions and restrictions.

Attend a new auction in Sourcing

› View the auction and see the bid you placed

SUPPLYON My SupplyOn SupplyOn Services Administration News trg-ZZ Technik GmbH (TRAINING COMPANY) - Halamoda Dominik Log Out

My SupplyOn > Sourcing : Open requests > fpsb_280518(Active) > Auction cockpit Help and support | Print | Message to support

AUCTION OVERVIEW - SEALED-BID AUCTION

FPSB_280518

[← Back](#)

Start 28/05/2018 14:20:00 ECT End 14:50:00 Auction ends in 00:09:13

| Auction data | Update |
|---|--------|
| Number / Type: 784602436 / single-position Sealed-Bid auction | |

Auctioneer Running time

Auctioneer: SupplyON
Contact person: Dominik Halamoda

Information Offer

1 Messages

Note You have already submitted a bid. Improving your bid in this auction is not possible!

Monitor

Bids

1

Number of my binding bids submitted in the auction


Bidding

Attend a new auction in Sourcing

› After the time has expired, you will receive the awarding or declining via the User Interface

Award of contract Monitor

My award status



Auction completely assigned to me.


Awarding volume

1,000.00 EUR

The award was made on 24 October 2018

Award of contract Monitor

My award status



Awarded to other participant

› And via E-Mail (if defined in the auction settings by your customer)

SUPPLYON

Dear Mr. Morgan,

your company was awarded for "fpsb_280518". The buyer will contact you soon.

Name: [fpsb_280518](#)
ID: 4866178084
End date: 10/24/2018 3:34 PM CEST
Version comment:
Contact: Herb Aucter

[Click here to enter the auction](#)

Best regards
Your SupplyOn Team

SUPPLYON

Dear Mr. Morgan,

your company was not awarded for "fpsb_280518".

Name: [fpsb_280518](#)
ID: 4866178084
End date: 10/24/2018 3:34 PM CEST
Version comment:
Contact: Herb Aucter

[Click here to enter the auction](#)

Best regards
Your SupplyOn Team



Any Questions

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www.SupplyOn.com