

Continental Supplier Manual

Sourcing RFQ
with Risk Management (RSM) in SupplyOn

**SupplyOn, the shared supply chain collaboration
platform in the manufacturing industry**

Continental/SupplyOn
08/05/2019



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1. SupplyOn Sourcing

SupplyOn Sourcing allows you to manage your request for information (RFI) and quotation (RFQ) process efficiently by optimizing sales quality and reducing costs. This is ensured by a structured overview of all requests received and quotations issued. The electronic communication via SupplyOn Sourcing eliminates media incompatibilities and provides you access to up-to-date information. This ensures to submit high-quality quotations.

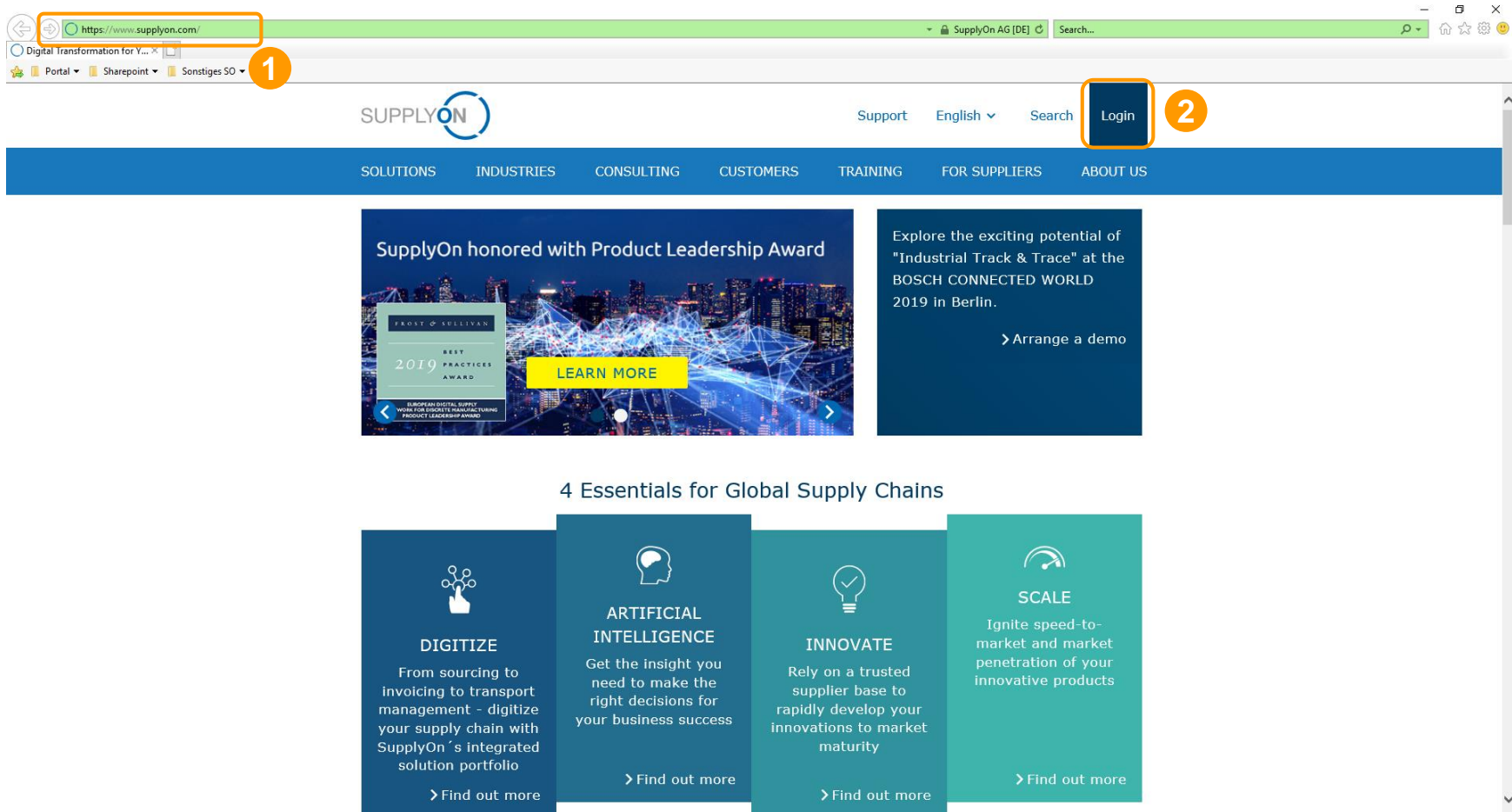
A supplemental Service to Sourcing is Business Directory. Here, you can store your company data centrally. Thereby, all of your customers procurement units are able to see your corporate data including your portfolio of products and services. Thus all requests for quotations can be specifically matched to your portfolio and unfitting requests are avoided. This saves you time and money. The following information are stored in Business Directory:

- Master data: Company name, legal form, DUNS number, etc.
- Detailed information: Key figure history, EDI connection capability, etc.
- Attributes: Certificates, number of employees
- Address/contacts: All relevant addresses and organization contacts
- Categories: Manufacturing capabilities on the basis of material group specific questionnaires
- Company structure: Manufacturing locations, subsidiaries, etc.

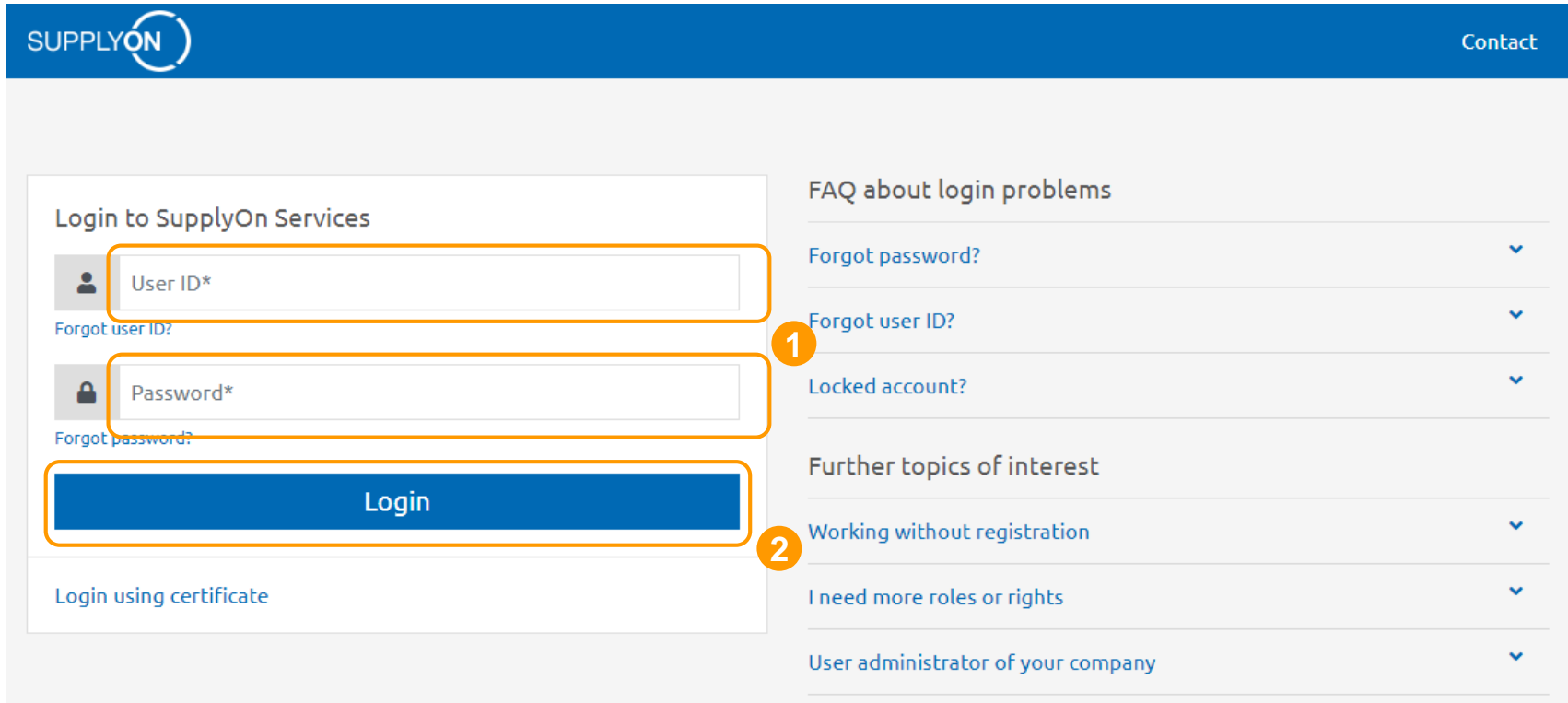
Benefits

- ➔ There are only limited media incompatibilities because the RFI and RFQ is handled digitally end to end.
- ➔ Your company including the entire portfolio of products and services is presented attractively.
- ➔ You can lower the response to quotation costs and improve the quality of your results due to a simplified, transparent sales process.

SupplyOn sign in - registered suppliers



1. Visit the SupplyOn website at: www.supplyon.com
2. Click on "Login".



SUPPLYON Contact

Login to SupplyOn Services

User ID*

[Forgot user ID?](#)

Password*

[Forgot password?](#)

Login

[Login using certificate](#)

FAQ about login problems

[Forgot password?](#) ▾

[Forgot user ID?](#) ▾

[Locked account?](#) ▾

Further topics of interest

[Working without registration](#) ▾

[I need more roles or rights](#) ▾

[User administrator of your company](#) ▾

1. Fill in your Username and Password.
2. Confirm with "Login".

3. Initial Setup - registered suppliers

The screenshot shows the SupplyOn user interface. At the top, there is a navigation bar with the SupplyOn logo, "My SupplyOn", "SupplyOn Services", "Administration", and "News". The "Administration" menu is open, showing options: "My User Account", "My Substitutes", "User Management", "Customer Responsible", "Company", "Logistics Settings", and "Contract & Invoice". The "My User Account" option is highlighted with an orange border. Below the navigation bar, the main content area includes a "Management Cockpit" section with a bar chart icon and the text "Transparency at a click: An overview of process...". There is also a "SupplyOn Sourcing" section with a question mark icon and a dollar sign icon, and a description: "SupplyOn Sourcing enables you to efficiently manage the requesting and offering process. No matter if registered on SupplyOn or not: SupplyOn Sourcing gives a quick overview of incoming requests and submitted offers." On the right side, there is a user profile card with a photo of a man and a LinkedIn link: "Stay informed: Follow SupplyOn on LinkedIn". Below the LinkedIn link, there is a text block: "Innovative concepts for your Supply Chain, compelling case studies, inspiring industry trends – informative and to the point." and a "Follow SupplyOn" button. At the bottom left, there is a URL: "https://platform.application.prd.supplyon.com/iam/faces/default_user.js...".

On the landing page of SupplyOn, mouse over the link “Administration” and then click “My User Account” in order to change your account master data.

SUPPLYON My SupplyOn SupplyOn Services Administration News trg-Interflex (TRAINING COMPANY) - Seller Sebastian Log Out

My SupplyOn > My user: My master data Help and support | Print | Message to support

My master data My roles My service settings My substitutes Privacy settings

3 Save Discard changes

Contact data Collapse

User ID*: admin_contiseller1ndirekt_AGE
First name*: Sebastian
Last name*: Seller
Salutation*: Mr. 1
E-mail*: Sebastian.Seller@testmail.com 1
Phone*: 000
Language*: English 2
Change Password

Mobile phone:
Street:
City:
Zip code:
State/province:
Country*: Germany

Additional information Collapse

Fax:
Postbox:
Postbox location:
Postbox postal code:
Time zone*: (GMT+01:00) Europe/Berlin

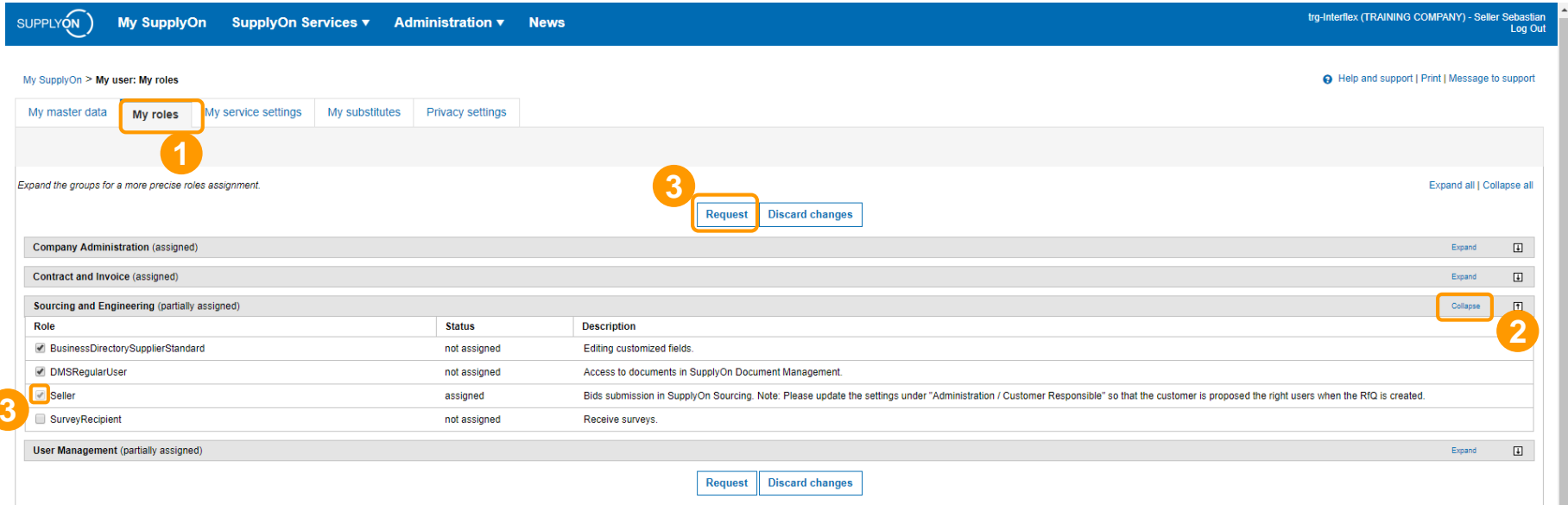
Function:
Department:

Last status Expand

This is the “My master data” setting tab to set your user data:

1. Please make sure your email is setup correctly. This email is used for receiving passwords, RFQ notifications, etc.
2. Please set the language to “English” (optional) or to your preferred language.
3. Save after change.

Please make sure that you have all your contact persons data up to date in SupplyOn at all times. If there are changes in the company name or DUNS number please notify by creating a change request.



My SupplyOn > My user: My roles

My master data **My roles** My service settings My substitutes Privacy settings

Expand the groups for a more precise roles assignment. Expand all | Collapse all

3 Request Discard changes

Company Administration (assigned) Expand [-]

Contract and Invoice (assigned) Expand [-]

Sourcing and Engineering (partially assigned) Collapse [+]

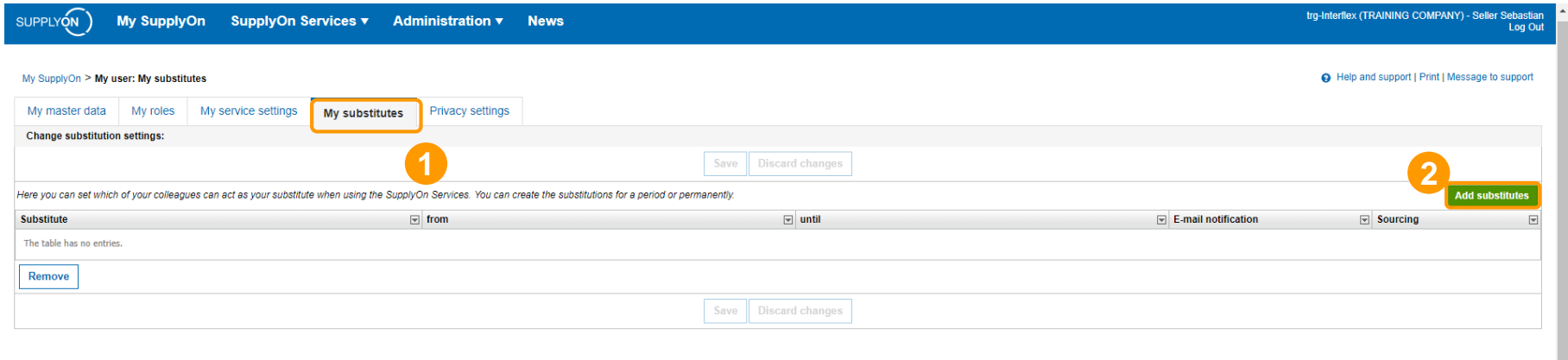
Role	Status	Description
<input checked="" type="checkbox"/> BusinessDirectory/SupplierStandard	not assigned	Editing customized fields.
<input checked="" type="checkbox"/> DMSRegularUser	not assigned	Access to documents in SupplyOn Document Management.
<input checked="" type="checkbox"/> Seller	assigned	Bids submission in SupplyOn Sourcing. Note: Please update the settings under "Administration / Customer Responsible" so that the customer is proposed the right users when the RFQ is created.
<input type="checkbox"/> SurveyRecipient	not assigned	Receive surveys.

3 Request Discard changes

User Management (partially assigned) Expand [-]

To use SupplyOn Sourcing you require certain roles managed by your internal SupplyOn administrator. To request a role:

1. Click on the tab "my roles".
2. Expand the section "Sourcing and Engineering". In order to use the SupplyOn Sourcing service, you need to be assigned to the role "Seller".
3. You can request new roles by clicking on the checkbox next to your required role. Then click on "Request".



My SupplyOn > My user: My substitutes

My master data | My roles | My service settings | **My substitutes** | Privacy settings

Change substitution settings:

1 Save Discard changes

2 Add substitutes

Here you can set which of your colleagues can act as your substitute when using the SupplyOn Services. You can create the substitutions for a period or permanently.

Substitute	from	until	E-mail notification	Sourcing
The table has no entries.				

Remove

Save Discard changes

In case of absence it is recommended to assign a substitute

1. Change to the tab “My substitutes” to set up your colleague(s) as substitute(s) in case of your absence.
2. Click the “Add substitutes” button to add a new substitute.

User search

1

Name	Function	Department	E-mail	Company
2 <input type="checkbox"/> Key Account, Linda			srcmailtest@supplyon.com	trg-Interflex (TRAINING COMPANY)

1 User [Select all](#) | [Deselect all](#) Rows per page 20 First Previous | Page 1 of 1 | Next Last

1. Search for your substituting colleagues.
2. Click the checkbox next to the user.
3. Click "OK".

Initial User Setup - Substitution



SUPPLYON My SupplyOn SupplyOn Services Administration News trg-Interflex (TRAINING COMPANY) - Seller Sebastian Log Out

My SupplyOn > My user: My substitutes Help and support | Print | Message to support

You have added one colleague.

My master data My roles My service settings **My substitutes** Privacy settings

Change substitution settings: Save Discard changes

Here you can set which of your colleagues can act as your substitute when using the SupplyOn Services. You can create the substitutions for a period or permanently. Add substitutes

Substitute	from	until	E-mail notification	Sourcing
<input type="checkbox"/> Key Account, Linda	5/9/2019 11:59 PM	7/11/2019 11:59 PM	Yes	<input checked="" type="checkbox"/>

Remove Save Discard changes

Search for your substituting colleague(s).

1. Set the time frame in which you want to be represented.
2. Click "Save".

4. Start Using Sourcing RFQ - registered suppliers

Start Using Sourcing RFQ - Overview



1

SUPPLYON QAS/PrePROD My SupplyOn SupplyOn Services Administration News

Sourcing

Business Directory

Document Management

Survey (QAS)

Survey (PREVIEW)

Survey (PREPROD)

My SupplyOn > Sourcing: Open requests

Open requests

ID, name, customer, contact

Advanced Search

Table profiles: SupplyOn default

ID	Request name	Type	Customer	Contact	Status	Changed by	Last modified	Time left	Discussions
927892331	Continental Sourcing with Risk Management	RFQ	Continental Automotive	Buyer, Alexander	Active			30 Days, 23 Hrs	

2

3

1. First click on “SupplyOn Services” and then click “Sourcing”.
2. The “Open request” tab shows all non-processed RFQs.
3. Select an open RFQ by clicking on the “Open requests” tab. Then choose a RFQ from the list below and click on the request name to open it.

Start Using Sourcing RFQ - Overview



My Sup **1** > Sourcing: Open **2** ests **3**

Open requests | Answered requests | All requests

ID, name, customer, contact Search Reset search

Advanced Search

ID	Request name	Type	Customer	Contact	Status
4927910347	Continental Sourcing with Risk Management	RFQ	Continental Automotive	Buyer, Alexander	Active

Here you can see three tabs:

1. "Open requests": Shows requests that are still open/unanswered
2. "Answered request": Shows request that you already submitted your bid
3. "All request": Shows an overview of all requests independent of the current status

5. RFQ Email Notification - registered suppliers



Dear Mr. [REDACTED]

The company Conti Temic microelectronic GmbH, Nuernberg in Nürnberg (D-U-N-S: 316142314) has received a new request from the company Continental Automotive (Buyer, Alexander).

1

Name: Continental Sourcing with Risk Management
ID: 4927892331
End date: 8/28/2019 9:21 PM CEST
Version comment:
Contact: Alexander Buyer

[Click here to bid or decline the request](#)

2

This e-mail was also sent to the following recipients: Temic Seller1,

Best regards
Your SupplyOn Team

1. For every incoming RFQ you will receive an email notification. Please make sure your email is setup correctly in the user setting as described in Chapter 3 in order to receive it.
2. Click on the link to bid or decline the RFQ.

RFQ Email Notification - registered suppliers



My SupplyOn > Sourcing: Open requests > Continental Sourcing with Risk Management(Active)

Start guided tour | Help and support | Print | Message to support

Bid

[Submit bid](#) [Save as draft](#) [Decline request](#) [Back](#) Discussions

Bid

Added colleagues Collapse

Forward request to colleagues

Seller1, Temic

Request details Collapse

Request name:	Continental Sourcing with Risk Management	Request ID:	4927892331 (Version 1)
Customer:	Continental Automotive	Contact:	Buyer, Alexander
End date, time:	Aug 28, 2019 9:21:00 PM	Start Date, Time:	Jul 28, 2019 9:21:45 PM
Instructions*:	Dear supplier, We would like to ask for an offer according to the requirements of this RFQ. Your offer shall be based on the existing contracts between your company and Continental (e.g. Strategic Supplier Contract, GQA, etc). In case that no contract exists, our general terms and conditions shall be the basis for your offer. We would like		
RFQ Instructions:	Dear supplier, We would like to ask you to enter your prices at LINE ITEM level directly in the price matrix, where you will also find the respective quantities (Link "Enter / Change bid line items" at the end of this screen). Please do not send price information via attachment. At Line Item level you will also find drawings and specifications. In case you are in need of support, please contact SupplyOn Customer Support (E-Mail: Customer-Support@SupplyOn.com, Phone International: +800.78.77.59.66). They provide you with round-the-clock		
Advanced Purchaser (name, e-mail)*:	test@supplyon.com		
Category Manager (name, e-mail)*:	test@supplyon.com		
Engineering (name, e-mail):	test@supplyon.com		
SCM (Logistics) (name, e-mail):	test@supplyon.com		
SQM (name, e-mail)*:	[Redacted]		
Tooling / NRE:			
Payment Terms for Tooling:			
Delivery Date of First off Tool Parts:			

Download/upload bid

Download

incl. attachments

Request (Excel)

Upload

Upload bid

SupplyOn automatically directs you to the RFQ. Please process the RFQ as shown in Chapter 7. If you are a registered SupplyOn user, you can skip the following Chapter 6.

6. RFQ Email Notification - unregistered suppliers



Dear Mr. [REDACTED]

The company Conti Temic microelectronic GmbH, Nuernberg in Nürnberg (D-U-N-S: 316142314) has received a new request from the company Continental Automotive (Buyer, Alexander).

1

Name: Continental Sourcing with Risk Management
ID: 4927892331
End date: 8/28/2019 9:21 PM CEST
Version comment:
Contact: Alexander Buyer

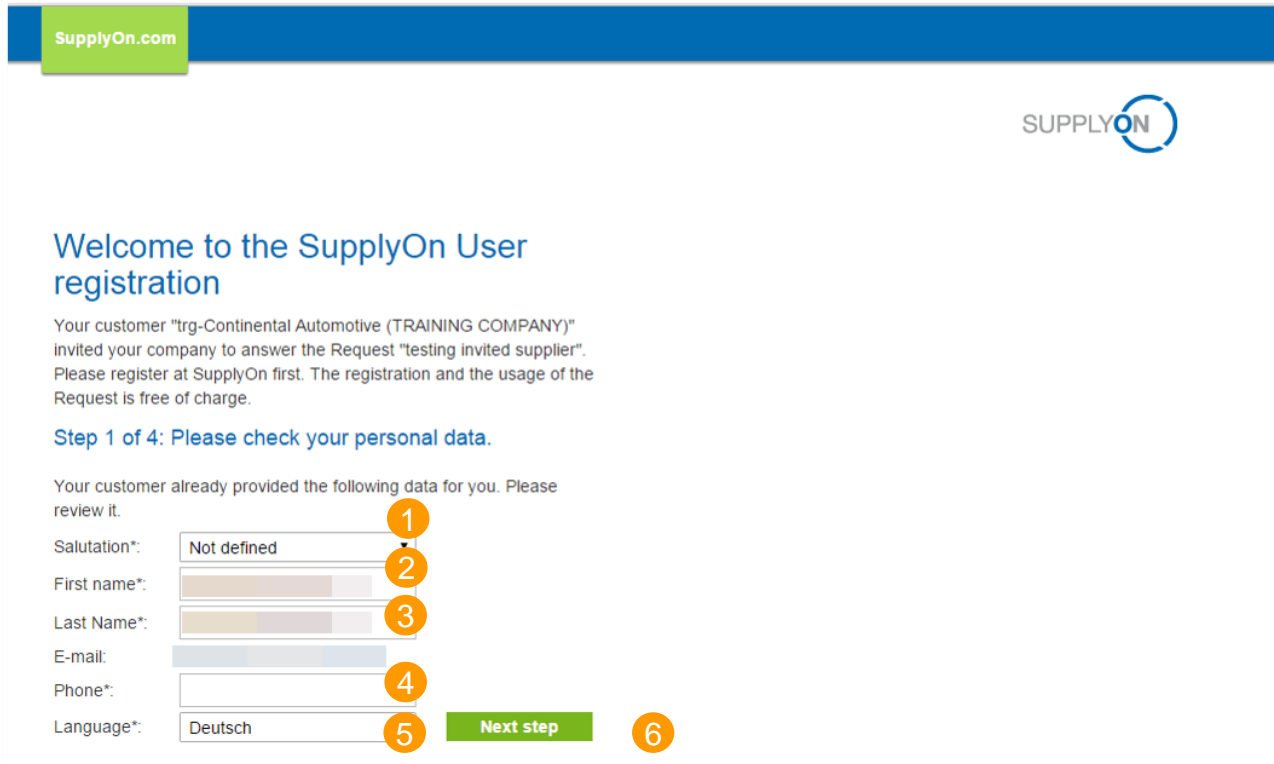
[Click here to bid or decline the request](#)

2

This e-mail was also sent to the following recipients: Temic Seller1,

Best regards
Your SupplyOn Team

1. For every incoming RFQ you will receive an email notification. Please make sure your email is setup correctly in the user setting as described in Chapter 3 in order to receive it.
2. Click on the link to bid or decline the RFQ.



SupplyOn.com

SUPPLYON

Welcome to the SupplyOn User registration

Your customer "trg-Continental Automotive (TRAINING COMPANY)" invited your company to answer the Request "testing invited supplier". Please register at SupplyOn first. The registration and the usage of the Request is free of charge.

Step 1 of 4: Please check your personal data.

Your customer already provided the following data for you. Please review it.

Salutation*: 1

First name*: 2

Last Name*: 3

E-mail:

Phone*: 4

Language*: 5

[Next step](#) 6

Please complete the mandatory fields before you go to the next step:

1. Enter your salutation
2. First Name
3. Last Name
4. Phone number
5. Select your preferred language
6. Now you are ready to go to the "Next step"

RFQ Email Notification - unregistered suppliers



<input type="radio"/>	TEMIC AUTOMOTIVE (PHILS.), INC.	718810500	Continental Temic Building	1631	Taguig	PH
<input type="radio"/>	Temic Automotive Electric Motors GmbH	314741604	Sickingenstr. 29-38	10553	Berlin	DE
<input type="radio"/>	Temic Automotive of North America, Inc.	795483754	75 Remittance Dr Dept 6487	606756487	Chicago	US
<input type="radio"/>	Teves Servicios, S.A. de C.V.	812829448	Paseo de los Industriales Oriente No. 70	36100	Silao	MX
<input type="radio"/>	trg-contisellers01 (TRAINING COMPANY)	999511100	Poststr. 12	12345	Adorf	DE
<input type="radio"/>	trg-contisellers02 (TRAINING COMPANY)	999511101	Contiallee 32	23456	Cheim	DE

Use selected address

1

Enter new address

Company*:

D.U.N.S. No.:

Street*:

ZIP code*:

City*:

Country*:

Use this address

2

[Previous step](#)

1. You can either select your company data from the ones that are already in the system if it matches and click on “Use selected address”.
2. Or you can enter your company data by completing the mandatory fields under “Enter new address” then click “Use this address”.



Step 3 of 4: Please confirm the SupplyOn terms and conditions.

SupplyOn terms and conditions:

- 1 I have read the [Terms and Conditions](#) and agree.

Step 4 of 4: Please define a password.

In order to protect your data in Request, you have to define a password. Use this password combined with the link provided in the invitation e-mail you have received to access Request. Please click the "finish" button to create your user account.

Password*:

2

Finish and proceed to Request

[Previous step](#)

Password rules

- ✗ You must enter at least 8 characters.
- ✓ You may only enter 20 characters.
- ✗ You must enter at least 1 uppercase letters.
- ✗ You must enter at least 1 lowercase letters.
- ✗ You must enter at least 1 special characters.
- ✗ You must enter at least 1 numerical characters.

1. Check the box, confirming that you have read the Terms and Conditions and you agree you them.
2. Create a password that follows all the rules and click on "Finish and proceed to Request".

SupplyOn.com



Login to SupplyOn

To access the Request, please enter the password you have defined in the registration.

Password:

Login

[Forgot password?](#)

Use the Password you created and "Login" to access the request.

RFQ Email Notification - unregistered suppliers



My SupplyOn > Sourcing: Open requests > Continental Sourcing with Risk Management(Active)

Start guided tour | Help and support | Print | Message to support

Bid

[Submit bid](#) [Save as draft](#) [Decline request](#) [Back](#) Discussions

Bid

Added colleagues Collapse +

[Forward request to colleagues](#)

Seller1, Temic

Request details Collapse +

Request name:	Continental Sourcing with Risk Management	Request ID:	4927892331 (Version 1)
Customer:	Continental Automotive	Contact:	Buyer, Alexander
End date, time:	Aug 28, 2019 9:21:00 PM	Start Date, Time:	Jul 28, 2019 9:21:45 PM

Instructions*:
Dear supplier,
We would like to ask for an offer according to the requirements of this RFQ. Your offer shall be based on the existing contracts between your company and Continental (e.g. Strategic Supplier Contract, GQA, etc). In case that no contract exists, our general terms and conditions shall be the basis for your offer. We would like

RFQ Instructions:
Dear supplier,
We would like to ask you to enter your prices at LINE ITEM level directly in the price matrix, where you will also find the respective quantities (Link: "Enter / Change bid line items" at the end of this screen). Please do not send price information via attachment. At Line Item Level you will also find drawings and specifications. In case you are in need of support, please contact SupplyOn Customer Support (E-Mail: Customer-Support@SupplyOn.com, Phone International: +800.78.77.59.66). They provide you with round-the-clock

Advanced Purchaser (name, e-mail)*: test@supplyon.com
Category Manager (name, e-mail)*: test@supplyon.com
Engineering (name, e-mail): test@supplyon.com
SCM (Logistics) (name e-mail): test@supplyon.com
SOM (name, e-mail)*:
Tooling / NRE:
Payment Terms for Tooling:
Delivery Date of First off Tool Parts:

Download/upload bid

Download
 incl. attachments
Request (Excel)

Upload
Upload bid

SupplyOn automatically directs you to the RFQ. Please process the RFQ as shown in Chapter 7. If you are a registered SupplyOn user, you can skip the following Chapter 6.

7. Check and Reply RFQ - all suppliers

Check and Reply RFQ - all suppliers



My SupplyOn > Sourcing: Open requests > Continental Sourcing with Risk Management(Active)

Start guided tour | Help and support | Print | Message to support

Bid

Submit bid | Save as draft | Decline request | Back

Discussions

Bid

Added colleagues

Forward request to colleagues

Seller1, Temic

Request details

Request name: Continental Sourcing with Risk Management | Request ID: 4927892331 (Version 1)

Customer: Continental Automotive | Contact: Buyer, Alexander

End date, time: Aug 28, 2019 9:21:00 PM | Start Date, Time: Jul 28, 2019 9:21:45 PM

Instructions*: Dear supplier, We would like to ask for an offer according to the requirements of this RFQ. Your offer shall be based on the existing contracts between your company and Continental (e.g. Strategic Supplier Contract, GOA, etc). In case that no contract exists, our general terms and conditions shall be the basis for your offer. We would like

RFQ Instructions: Dear supplier, We would like to ask you to enter your prices at LINE ITEM level directly in the price matrix, where you will also find the respective quantities (Link "Enter / Change bid line items" at the end of this screen). Please do not send price information via attachment. At Line Item Level you will also find drawings and specifications. In case you are in need of support, please contact SupplyOn Customer Support (E-Mail: Customer-Support@SupplyOn.com, Phone International: +800.78 77 59 66). They provide you with round-the-clock

Advanced Purchaser (name, e-mail)*: test@supplyon.com

Category Manager (name, e-mail)*: test@supplyon.com

Engineering (name, e-mail): test@supplyon.com

SCM (Logistics) (name, e-mail): test@supplyon.com

SQM (name, e-mail)*: [redacted]

Tooling / NRE:

Payment Terms for Tooling:

Delivery Date of First off Tool Parts:

Download/upload bid

incl. attachments

Request (Excel)

Upload

Upload bid

Here you find the request details. Please read them carefully. Pay special attention to the customer Instructions and the RFQ Instructions. If you do not want to bid the RFQ, click "Decline request". Please enter all your quotations **directly into the system** by completing the template you received. It is highly important that all the requested data will be in the system, and that is only possible if you use the template provided by Continental to answer the request.

Check and Reply RFQ - all suppliers - attachments



(Home, e-mail)

SQM (name, e-mail): [redacted]

Tooling / NRE:

Payment Terms for Tooling:

Delivery Date of First off Tool Parts:

Start of Production at Continental (SOP): 9/28/2019

Target Productivity in [%/year]:

Activate Supply Risk: Yes

Attachments for additional information: [Norms_2013-03-14_V12.pdf \(1.1 MB\)](#); [Supplier Manual Logistics Release_2010-08-04.pdf \(2.3 MB\)](#); [Details](#)

Documents required for feedback: [Mechanics_2012-03-19_V1.5.xls \(1.4 MB\)](#); [SCR Template Mechanics_2012-12-11_V1.5.xls \(1.2 MB\)](#); [CAF Cost Analysis Form_Cluster Mechanics_2009-09-02_V1.1.xls \(33 KB\)](#); [Feasibility Commitment_2012-08-29_V1.5.xlsx \(42 KB\)](#); [Logistics Requirements_2011-09-01_V2.doc \(565 KB\)](#); [Details](#)

Special Requirements Remarks:

Supplier response fields Collapse []

You may answer the request directly in the form or also offline using Excel (see options on the right side).

Internal offer number:

Awareness of Payment Terms for Tooling: Lead Time for Tooling:

Filled Templates and Files requested: No attachments were uploaded. [Upload](#) | [Manage attachments](#)
CTRL key for multiple upload.

Supplier Remarks :

[According specifications in Request](#)

[Discussions](#)

Please scroll down.

In the “Additional Information” area, customers may attach several documents for your information. Please pay special attention to the “Document Required Feedback”.

With a click on Details, you can download the attached documents

Check and Reply RFQ - all suppliers - attachments



My SupplyOn > Sourcing: Open requests > Continental Sourcing with Risk Management(Active) > Manage attachments

Manage attachments

OK Cancel

Structure

- Request - Continental Sourcing with Risk Management
 - Header
 - External - Filled Templates and Files requested
 - External - Attachments for additional information
 - External - Documents required for feedback
 - Line Items

File name	Created by	Uploaded on	Number	Description
<input type="checkbox"/> Norms_2013-03-14_V12.pdf	trg-Continental Automotive (TRAINI...	6/11/2013 11:31 AM C...		
<input type="checkbox"/> SCR Form Elec_2012-03-15_V1.5.xls	trg-Continental Automotive (TRAINI...	12/12/2012 7:18 PM C...		
<input type="checkbox"/> SCR Template Mechanics_2012-12-11_...	trg-Continental Automotive (TRAINI...	12/12/2012 7:17 PM C...		
<input type="checkbox"/> CAF Cost Analysis Form_Cluster Mecha...	trg-Continental Automotive (TRAINI...	10/26/2012 12:40 PM ...		
<input type="checkbox"/> Feasibility Commitment_2012-08-06_V1...	trg-Continental Automotive (TRAINI...	8/13/2012 2:58 PM CE...		
<input type="checkbox"/> Logistics Requirements_2011-06-01_V3...	trg-Continental Automotive (TRAINI...	12/2/2011 10:34 AM C...		
<input type="checkbox"/> Supplier Manual Logistics Release_201...	trg-Continental Automotive (TRAINI...	5/20/2011 8:51 AM CE...		

7 Files | Select all | Deselect all

Rows per page 10

Show all | Collapse all

OK Cancel

Here you can select/open/save every attachment of the respective RFQ.
To select all documents, click on "Request", select all documents and click on "Download".
This is a necessary step, since some of the documents require a feedback.

a. Offline Editing

Bid

[Submit bid](#) [Save as draft](#) [Decline request](#) [Back](#) [Discussions](#)

Bid [Enter bid line items](#)

Added colleagues [Collapse](#) [f](#)

[Forward request to colleagues](#)

Dirnberger, Manuel Geiß, Alexander Seller1, Temic

Request details [Collapse](#) [f](#)

Request name:	Continental Sourcing with Risk Management	Request ID:	4927910347 (Version 1)
Customer:	Continental Automotive	Contact:	Buyer, Alexander
		Start Date, Time:	Jul 30, 2019 7:36:17 AM

Download/upload bid

Download

- incl. attachments
- [Request \(Excel\)](#) **1**

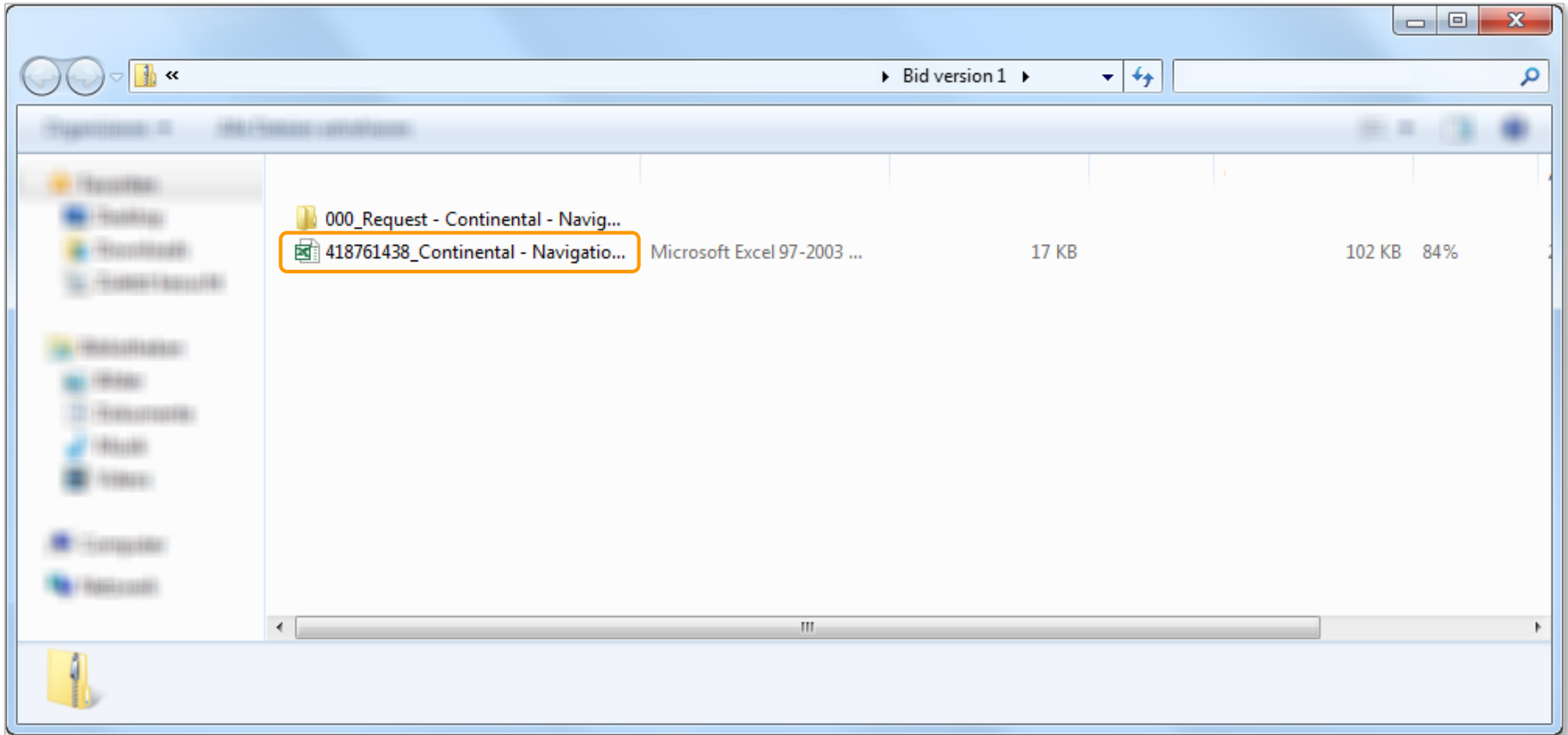
Upload

- [Upload bid](#) **2**

This step is not necessary for RFQ bidding. Please go to Chapter 7.2 if you want to skip it.

1. You can use the Download function to download the RFQ as an Excel file.
2. Please upload the Excel file after filling out the RFQ with all the required information. Please do not change any format.

The offline editing process is described in the following.



The RFQ Zip-folder contains an Excel file and a folder including attached RFQ files. Open the Excel file. The Excel file contains all relevant information for the RFQ.

Offline Editing: Enter Bid header



A	B	C	D	E	F	G	H	
1	Bid for request "Continental Sourcing with Risk Management" from "Continental Automotive"							
2	Survey details							
3	Request ID	4927910347			Request version	1		
4	Name	Continental Sourcing with Risk			Request type	RFX		
5	Company	Continental Automotive			Contacts	Buyer, Alexander		
6	Start date/time	Jul 30, 2019 7:36:17 AM			End date/time	Aug 28, 2019 9:36:00 PM		
7	Currency	EUR						
8								
9	Instructions*	<p>Dear supplier,</p> <p>We would like to ask for an offer according to the requirements of this RFQ. Your offer shall be based on the existing contracts between your company and Continental (e.g. Strategic Supplier Contract, GQA, etc). In case that no contract exists, our general terms and conditions shall be the basis for your offer. We would like to ask you to enter total costs in your piece prices (including cost of material and amortized tooling, if asked for).</p>						
10	RFQ Instructions	<p>Dear supplier,</p> <p>We would like to ask you to enter your prices at LINE ITEM level directly in the price matrix, where you will also find the respective quantities (Link "Enter / Change bid line items" at the end of this screen). Please do not send price information via attachment. At Line Item Level you will also find drawings and specifications.</p> <p>In case you are in need of support, please contact SupplyOn Customer Support (E-Mail: Customer-Support@SupplyOn.com, Phone International: +800.78 77 59 66). They provide you with round-the-clock ass</p>						
		Bid header	Items	EL 12345, 12345	Manufacturing_1	EL 54321, 54321	Manufacturing_2	+

The Excel sheet "Bid header" contains the customer name and further request description.

Offline Editing: Enter Bid header



Response options	
Bid quantity	The customer expects your bid on the requested quantity.
Alternative bid	You cannot enter an alternative bid.
Supplier response	
Bid type	Regular
Internal offer number*	<input type="text"/>
TERMS FOR TOOLING	
Awareness of Payment	<input type="text"/>
Terms for Tooling	Lead Time for Tooling <input type="text"/>
Filled Templates and Files requested	<input type="text" value="Please upload the attachments."/>
Supplier Remarks	<input type="text"/>
Items	
The customer requests 2 items.	

Table of contents

- [1. EL 12345 - 12345](#)
- [1. EL 12345 - 12345 \(cost breakdown\)](#)
- [1. EL 12345 - 12345 \(manufacturing locations\)](#)
- [2. EL 54321 - 54321](#)
- [2. EL 54321 - 54321 \(cost breakdown\)](#)
- [2. EL 54321 - 54321 \(manufacturing locations\)](#)

Please enter the "Internal offer number" (mandatory)
Entering the terms for Tooling, lead time for tooling and remarks are optional.

Please bear in mind that yellow fields are mandatory fields and have to be filled. Bright blue fields are optional.



Offline Editing: Enter Items



	A	B	C	D	E	F	G	H	I	J	K
1		Yellow fields must be completed; bright blue fields are optional.									
2		Numbr	Item Name	Part Number	Currency	Price Unit		Manufacturing Location - Line Item	Development Location - Line Item	Payment Terms	Delivery Terms
3		1	EL 12345	12345	EUR		1 Piece	BBE - BEBRA	BBE - BEBRA	90 days net	FCA (Incoterms 2000)
4		2	EL 54321	54321	EUR		100 Piece	BBE - BEBRA	BBE - BEBRA	90 days net	FCA (Incoterms 2010)
5											
6											
7											

Items
◀

1

2

3

	A	B	C	D	S	T	U	V	W
1		Yellow fields must be completed; bright blue fields are optional.							
2		Numbr	Item Name	Part Number	Terms of Payment*	Terms of Delivery*	Total Tooling Cost	Country of Origin	Supplier Component Name
3		1	EL 12345	12345					
4		2	EL 54321	54321					
5									

2

1. Move to the items tab which lists all the requested items, given and requested information.
2. Enter all relevant information:
 - **Mandatory fields are marked in yellow**
 - **Optional fields are marked in blue**
3. Make sure enter all relevant fields by sliding to the right.



Offline Editing: Enter Cost Breakdown Sheet



Yellow fields must be completed; bright blue fields are optional

Numbr	Item Name	Part Number	Cost Breakdown	Manufacturing locations
1	EL 12345	12345	Add/change	Add/change
2	EL 54321	54321	Add/change	Add/change

1. Choose the corresponding Item
2. Open the Cost Breakdown by clicking on "Add/change"

Offline Editing: Enter Cost Breakdown Sheet



Information (will be filled automatically by the system)												
Supplier Name	Conti Temic microelectronic GmbH, Nuernberg					RFQ Name	Continental Sourcing with Risk Management					
Bid Currency	EUR					Item Name	EL 12345					
RFQ End Date	8/28/2019					Part Number	12345					
Fields for BUYER usage exclusively												
Fields for SUPPLIER usage exclusively												
Pre-production / sample parts (only if required)												
	A-Sample	B-Sample	C-Sample	PPAP-Sample								
Sample needed by:			30. Aug 19									
Quantity			100									
Piece Price												
Sample part prices as PIECE PRICE were entered - enter YES or NO												
Production parts (Prices per Fiscal Year and Quantity)												
Fiscal Year	FY2019	FY2020	FY2021	FY2022	FY2023	FY2024	FY2025	FY2026	FY2027	FY2028	FY2029	FY2030
Quantity	1.000.000	2.000.000	3.000.000	4.000.000	4.000.000	4.000.000	4.000.000					
Price (per price unit)												
Price Unit (to be completed by supplier)												
Price Unit (also displayed at Line Item Level)												
1												
Production prices were entered according to Price Unit - enter YES or NO												

1
2
3

1. Insert your prices per fiscal year and quantity.
2. Answer the sample price with "YES" or "NO".
3. Answer the production price with "YES" or "NO".

Offline Editing: Enter Manufacturing Locations



Yellow fields must be completed; bright blue fields are optional

Numbr	Item Name	Part Number	Cost Breakdown	Manufacturing locations
1	EL 12345	12345	Add/change	Add/change
2	EL 54321	54321	Add/change	Add/change

1. Choose the corresponding Item
2. To enter the manufacturing locations click on: "Add/change"

Online Editing: Enter Manufacturing Locations



Please enter your manufacturing locations for the process steps. Alternative 1 is mandatory further alternatives are optional.
 For copy&paste from one Alternative to the other, please select the rows or table without table heading.
 Help to find out longitude and latitude coordinates:
 • You may obtain your location's geo-coordinates from e.g. Google Maps (see below)
 • Right-click on location, then click "what is here"
 • Longitude and Latitude is displayed in reverse order — so please enter 2nd value (Longitude) first

Alternative 1 (mandatory)								
Locations types*	Select location*	Location name*	Country code*	Zip code*	City*	Street and Number*	Longitude based on WGS84*	Latitude based on WGS84*
Design Location	Please select...							
Frontend Location	Please select...							
Wafer Probe Location	n/a - this technology not used for quoted product							
Other location	Other location							
Assembly Location	Please select...							
Burn In Location	Please select...							
Final Test Location	Please select...							
Shipping Location	Please select...							

1. Location Types: Depending on the sourcing template selected by the buyer, you either have to:

- Fill in seven standard location types for Electronics
- or fill in up to ten location types for non-Electronics

2. Select Location: Please click on the dropdown under Select Location to choose the respective location for the process step defined by Locations types

3. If no location data are available yet, please select "Other location" and fill in all required information, including longitude and latitude (you can obtain this information from e.g. Google Maps)

Offline Editing: Upload of Excel File



My SupplyOn > Sourcing: All requests > Continental Sourcing with Risk Management(Active)

Start guided tour | Help and support | Print | Message to support

Bid

2 [Submit bid](#) [Save as draft](#) [Decline request](#) [Back](#) [Discussions](#)

Bid [Enter bid line items](#)

Added colleagues [Collapse](#) [Forward request to colleagues](#)

Request details [Collapse](#)

Request name:	Continental Sourcing with Risk Management	Request ID:	4927910347 (Version 1)
Customer:	Continental Automotive	Contact:	Buyer, Alexander
End date, time:	Aug 28, 2019 9:36:00 PM	Start Date, Time:	Jul 30, 2019 7:36:17 AM

Download/upload bid

Download
 Incl. attachments
▶ Request (Excel)

1 Upload
▶ Upload bid

1. After the you have entered all information (including Risk Management and Cost Breakdown Sheet), save the Excel document and upload it to the SupplyOn platform by clicking on “Upload bid”.
2. Now you can submit the bid to Continental by clicking on “Submit bid” in the RFQ area.

b. Online Editing

Online Editing: Enter Supplier response fields



Supplier response fields Collapse

You may answer the request directly in the form or also offline using Excel (see options on the right side).

Internal offer number*: **1**

Awareness of Payment Terms for Tooling: **2** Lead Time for Tooling:

Filled Templates and Files requested: No attachments were uploaded.
 3
CTRL key for multiple upload.

Supplier Remarks :

Item list Collapse

4

Scroll down to the “Supplier response fields”.

1. Please fill in the supplier internal offer number.
2. Accept the “Awareness of Payment Terms for Tooling”.
3. Use the upload function to upload requested files (if necessary).
4. Enter the item list.

Online Editing: Enter Bid Values



My SupplyOn > Sourcing: Open requests > Continental Sourcing with Risk Management(Active) > Bid Values

Items

Item Name*	Part Number*	Currency*	Price Unit*	Manufacturing Location - Line Item	Development Location - Line Item*	Payment Terms*	Delivery Terms*	City/Place of delivery	Tooling Payment Specifics
1 EL 12345	12345	EUR	1 Piece	BBE - BEBRA	BBE - BEBRA	90 days net	FCA (Incoterms 2000)	Continental Location	1
2 EL 54321	54321	EUR	100 Piece	BBE - BEBRA	BBE - BEBRA	90 days net	FCA (Incoterms 2010)	Continental Location	2

2

1. The table shows Item information like Item Name, Part Number, the Currency used for payment, etc. White fields are supplier input fields.
2. Scroll to the right to display additional supplier input fields.

Online Editing: Enter Bid Values



My SupplyOn > Sourcing: Open requests > Continental Sourcing with Risk Management(Active) > Bid Values

Help and support | Print | Message to support

OK Save as draft Discard changes

Items EL 12345, 12345 EL 54321, 54321

Item Name*	Part Number*	Tooling Payment Specifics	Label	Buyer Attachments - Line Item	Buyer Comments	Cost Breakdown	Manufacturing locations	Terms of Payment*	Terms of Delivery*	Total Tooling Cost	Country of Origin	Supplier Component Name
1 EL 12345	12345			No attachments		Details	Open entry sheet					
2 EL 54321	54321			No attachments		Details	Open entry sheet					

OK Save as draft Discard changes

1

2

1. Please insert the required information in the white fields. Mandatory Fields are marked with * e.g.:
 - "Terms of Payment"
 - "Terms of Delivery"
 - All other entries are optional
2. Click on the cost breakdown sheet for the first item (EL 12345). The cost breakdown sheet gives the customer detailed information about your prices. Alternatively, you can click on the link "Details" in the column "Cost breakdown" to open the cost breakdown sheet.

Online Editing: Enter Cost Breakdown Sheet



My SupplyOn > Sourcing: Open requests > Continental Sourcing with Risk Management(Active) > Bid Values

[Help and support](#) | [Print](#) | [Me](#)

4

3

A1:	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q		
8		Fields for BUYER usage exclusively																	
10		Fields for SUPPLIER usage exclusively																	
12	Pre-production / sample parts (only if required)																		
14			A-Sample	B-Sample	C-Sample	PPAP-Sample													
15	Sample needed by:				8/30/2019														
16	Quantity				100														
17	Piece Price																		
19	Sample part prices as PIECE PRICE were entered - enter YES or NO.																		
20																			
21	Production parts (Prices per Fiscal Year and Quantity)																		
23	Fiscal Year		FY2019	FY2020	FY2021	FY2022	FY2023	FY2024	FY2025	FY2026	FY2027	FY2028	FY2029	FY2030	FY2031				
24	Quantity		1,000,000	2,000,000	2,000,000	1,000,000	1,000,000	1,000,000	1,000,000										22,000,000
25	Price (per price unit)																		
27	Price Unit (to be completed by supplier)																		
29																			

1

1. Insert your prices per fiscal year and quantity.
2. Answer the sample price with "YES" or "NO".
3. Repeat the steps for the other cost breakdown sheets (for the other materials)
4. "Save as draft" if you want to change anything later on. Click "OK" if everything is correct.

Online Editing: Enter Manufacturing Locations



My SupplyOn > Sourcing: Open requests > Continental Sourcing with Risk Management(Active) > Bid Values Help and support | Print | Message to support

OK Save as draft Discard changes

Items EL 12345, 12345 EL 54321 **1**

Item Name	Part Number	Tooling Payment Specifics	Label	Buyer Attachments - Line Item	Buyer Comments	Cost Breakdown	Manufacturing locations	Terms of Payment	Terms of Delivery	Total Tooling Cost	Country of Origin	Supplier Component Name
1 EL 12345	12345			No attachments		Details	Open entry sheet					
2 EL 54321	54321			No attachments		Details	Open entry sheet					

OK Save as draft Discard changes

2

1. Choose the corresponding Item
2. To enter the manufacturing locations click on: "Open entry sheet"

Manufacturing locations

Please enter your manufacturing locations for the process steps. Alternative 1 is mandatory further alternatives are optional.

Item name:

Alter **1** **1** Add copy Add new Delete selected alternative

Locations types*	Select location*	Location name*	Country code*	Zip code*	City*	Street and Number*	Longitude based on...	Latitude based on ...
Design Location	Please select...							
Frontend Location	Please select...							
Wafer Probing Location	Please select...							
Assembly Location	n/a - this technology not used for quoted product							
Burn In Location	Please select...							
Final Test Location	Please select...							
Shipping Location	Please select...							

1. Location Types: Depending on the sourcing template selected by the buyer, you either have to:

- Fill in seven standard location types for Electronics
- or fill in up to ten location types for non-Electronics

2. Select Location: Please click on the dropdown under Select Location to choose the respective location for the process step defined by Locations types

If no location data are available yet, please select “Other location” and fill in all required information, including longitude and latitude (you can obtain this information from e.g. Google Maps)

Online Editing: Enter Manufacturing Locations



Manufacturing locations

Please enter your manufacturing locations for the process steps. Alternative 1 is mandatory further alternatives are optional.

Item name: EL 12345; 12345

Alternative 1

Add copy Add new Delete selected alternative

Locations types*	Select location*	Location name*	Country code*	Zip code*	City*	Street and Number*	Longitude based on...	Latitude based on ...
Design Location	Please select...							
Frontend Location	Please select...							
Wafer Probing Location	Please select...							
Assembly Location	Please select...							
Burn In Location	Please select...							
Final Test Location	Please select...							
Shipping Location		Other location						

OK Copy values to all items Cancel

1. If no location data are available yet, please select “Other location” and fill in all required information, including longitude and latitude (you can obtain this information from e.g. Google Maps)
2. You can add more (optional) manufacturing locations by clicking
 1. Add copy: Creating a 1:1 copy which can be maintained for the selected line item
 2. Add new: Creating an empty matrix for the selected line item
3. If the manufacturing locations are all the same for all line items, you can click on: Copy values to all items. This creates a copy of the selected alternatives to all line items.

Online Editing: Save and Submit of Bid



My SupplyOn > Sourcing: Open requests > Continental Sourcing with Risk Management(Active)

Start guided tour | He

Bid 2 1

[Submit bid](#) [Save as draft](#) [Decline request](#) [Back](#)

Bid [Enter bid line items](#)

Added colleagues Collapse

▶ [Forward request to colleagues](#)

[Seller1, Temic](#)

Request details Collapse

Request name:	Continental Sourcing with Risk Management	Request ID:	4927910347 (Version 1)
Customer:	Continental Automotive	Contact:	Buyer, Alexander
Start Date, Time:			Jul 20, 2019 7:28:17 AM

Now you are ready to submit your bid to your customer:

1. Save bid as draft (optional), if you want to change anything before submitting.
2. Click on “Submit bid” if everything is correct and you want to send your bid.

Bid

[Submit bid](#) [Save as draft](#) [Decline request](#) [Back](#)

Bid [Enter bid line items](#)

Added colleagues

Request details

Request name: Continental Sourcing with Risk Manaç
Customer: [Continental Automotive](#)

Decline comment

Please provide a decline comment.
Decline comment*

[Decline](#) [Cancel](#)

1

2

2

[Collapse](#)

[Collapse](#)

In case your company does not want to submit a bid:

1. Please click on “Decline request”
2. Enter a comment and click on “Decline”

My SupplyOn > Sourcing: Answered requests

[Help and support](#) | [Print](#) | [Message to support](#)

Open requests **Answered requests** All requests Act as substitute

ID, name, customer, contact

Advanced Search Table profiles: SupplyOn default

ID	Request name	Type	Customer	Contact	Status	Changed by	Last modified	Sort	Time left	Discussions
4924934267	RSM_Pilot_6.1_EL-QTY_	RFQ	Continental A...		Closed		6/24/2019 3:51 P...			

Already processed bids are displayed in the “Answered requests” tab .
The tab “All requests” shows both open requests and answered requests in tabular form.

c. Excursus: RFQ Template Types

Excursus: RFQ Template types – Quantity Scenario



Component Quantities / Price Quotation per Fiscal Year													
Fiscal Year	FY2015		FY2016		FY2017		FY2018		FY2019		FY2020		
Component Quantities	Quantity	Unit Price	Quantity	Unit Price	Quantity	Unit Price	Quantity	Unit Price	Quantity	Unit Price	Quantity	Unit Price	
Scenario 1	1,000		1,000		1,000		1,000		1,000		1,000		
Scenario 2	2,000		2,000		2,000		2,000		2,000		2,000		
Scenario 3	3,000		3,000		3,000		3,000		3,000		3,000		
Scenario 4	4,000		4,000		4,000		4,000		4,000		4,000		
Scenario 5	5,000		5,000		5,000		5,000		5,000		5,000		
Scenario 6	6,000		6,000		6,000		6,000		6,000		6,000		
Scenario 7	7,000		7,000		7,000		7,000		7,000		7,000		
Scenario 8	8,000		8,000		8,000		8,000		8,000		8,000		

14 Fields for BUYER usage exclusively

16 Fields for SUPPLIER usage exclusively

18 Price Unit (to be completed by suppliers)

20 Price Unit (also displayed at Line Item Level)

22 Prices were entered according to Price Unit - enter YES or NO:

23 <

OK Save as draft Discard changes

This is the “Quantity Scenario” template which is very simple to fill out. Your customer determines the Quantity Scenarios for each year.

1. Please enter your prices for each Quantity Scenario.
2. Scroll down to fill in the “Price Unit” information “YES” or “NO” .

Excursus: RFQ Template types – Price Matrix



Items **Item 1, 001**

A1: _____

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R
1	Component Quantities / Price Quotation per Fiscal Year																	
3	Fiscal Year / Component Quantities			FY2015	FY2016	FY2017	FY2018	FY2019	FY2020	FY2021	FY2022	FY2023	FY2024	FY2025	FY2026	FY2027		
4	From:		Up to:															
5	0		1,000															
6	1,001		2,000															
7	2,001		3,000															
8	3,001		4,000															
9	4,001		5,000															
10	5,001		6,000															
11	6,001		7,000															
12	7,001		8,000															
13	Quantity Forecast (nonbinding)			1,000	2,000	3,000	4,000	5,000	6,000	7,000	8,000	8,000	8,000	8,000	8,000	8,000		
15	Fields for BUYER usage exclusively																	
17	Fields for SUPPLIER usage exclusively																	
19	Price Unit (to be completed by suppliers)																	
21	_____																	

OK

Here is a “Price Matrix“ sheet shown and the customer determines the Component Quantity steps and a nonbinding Quantity Forecast at the bottom.

1. Please fill in your price values for each quantity scenario of each year.
2. Scroll down to fill in the “Price Unit“ information.

8. Use Messages - Discussion

Use Messages - Discussion



My SupplyOn > Sourcing: Open requests > Continental Sourcing with Risk Management(Active)

[Start guided tour](#) | [Help and support](#) | [Print](#) | [Message to support](#)

Bid

[Submit bid](#) [Save as draft](#) [Decline request](#) [Back](#) [Discussions](#)

Bid [Enter bid line items](#)

Added colleagues [Collapse](#) [f](#)

[Forward request to colleagues](#)

[Dirnberger, Manuel](#) [Geiß, Alexander](#) [Seller1, Temic](#)

Request details [Collapse](#) [f](#)

Request name: Continental Sourcing with Risk Management Request ID: 4927910347 (Version 1)
Customer: [Continental Automotive](#) Contact: [Buyer, Alexander](#)
Start Date, Time: Jul 30, 2019 7:36:17 AM
End date, time: Aug 28, 2019 9:36:00 PM

Instructions*:

Dear supplier,
We would like to ask for an offer according to the requirements of this RFQ. Your offer shall be based on the existing contracts between your company and Continental (e.g. Strategic Supplier Contract, GQA, etc). In case that no contract exists, our general terms and conditions shall be the basis for your offer. We would like

RFQ Instructions:

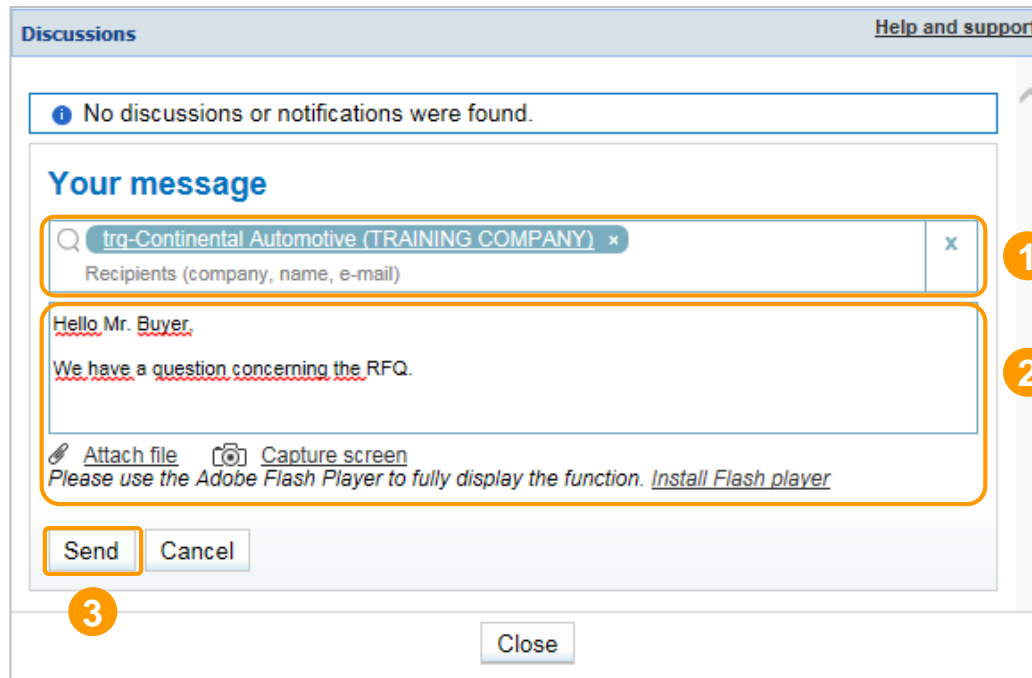
Dear supplier,
We would like to ask you to enter your prices at LINE ITEM level directly in the price matrix, where you will also find the respective quantities (Link "Enter / Change bid line items" at the end of this screen). Please do not send price information via attachment. At Line Item Level you will also find drawings and specifications. In case you are in need of support, please contact SupplyOn Customer Support (E-Mail: Customer-Support@SupplyOn.com, Phone International: +800.78 77 59 66). They provide you with round-the-clock

Download/upload bid

[Download](#)
 incl. attachments
[Request \(Excel\)](#)

[Upload](#)
[Upload bid](#)

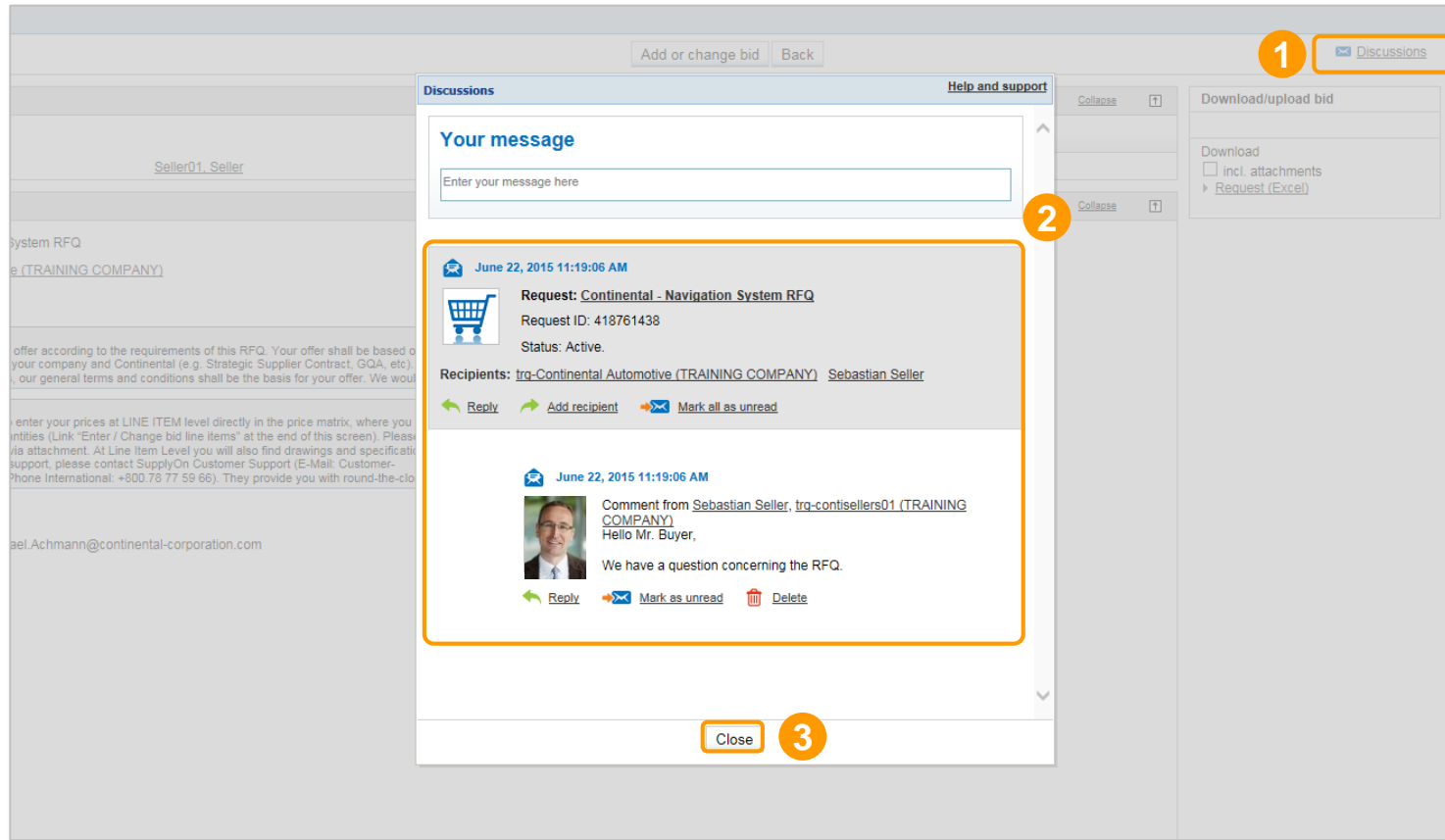
If you have any questions concerning the RFQ, you have the possibility to send messages and discuss a topic both with individuals like buying customers or colleagues and even with a group of people. Feel free to start a "Discussion" by clicking on the highlighted button.



1. In the message box you can either use company, name or email address as search criteria for the target recipients.
2. Then fill in the message to communicate with your recipients. Additionally, you can attach a file or capture your screen.
3. Click "Send".

1. Even after the message is sent, your messages will always stay linked to the RFQ so that everyone knows which RFQ is assigned to which conversation.
2. Click “Close”.

Use Messages - Discussion



1. Click on the “Discussions” icon again.
2. SupplyOn displays all messages concerning the RFQ, including the discussion history.
3. Click “Close”.

My SupplyOn | SupplyOn Services | Administration | Log Out

trg-contisellers01 (TRAINING COMPANY) - Seller, Sebastian

My SupplyOn:Discussions

SupplyOn Services | Discussions and notifications | Notifications | Discussions (4)

Filter (companies, contacts) More x Filter

June 22, 2015 11:19:06 AM

Request: [Continental - Navigation System RFQ](#) 2
Request ID: 418761438
Status: Active.

Recipients: [trg-Continental Automotive \(TRAINING COMPANY\)](#) [Sebastian Seller](#)

[Reply](#) [Add recipient](#) [Mark all as unread](#)

June 22, 2015 11:19:06 AM

Comment from [Sebastian Seller, trg-contisellers01 \(TRAINING COMPANY\)](#)
Hello Mr. Buyer,
We have a question concerning the RFQ.

[Reply](#) [Mark as unread](#) [Delete](#)

Seller, Sebastian

Administration
[My User Data](#)
[Company Master Data](#)
[Company Profile \(Business Directory\)](#)
[Contract and Invoice](#)

SupplyOn news
[Planned maintenance windows 2015](#)
[Release notes \(English\)](#)

1. In order to see all of the discussions you are participating in, please go to “My SupplyOn” and then open the tab “Discussions”.
2. Click on the request name to open the discussion (e.g. “Continental Navigation system RFQ”).

9. Update RFQ - registered suppliers

Update RFQ - registered suppliers



My SupplyOn > Sourcing: Answered requests

[Help and support](#) | [Print](#) | [Message to support](#)

Open requests **Answered requests** All requests

1

ID, name, customer, contact

Advanced Search Table profiles:

ID	Request name	Type	Customer	Contact	Status	Changed by	Last modified	Sort	Time left	Discussions
4924934267	RSM_Pilot_6.1_EL-QTY_	RFQ	Continental A...		Closed		6/24/2019 3:51 P...			

2

1. To update a RFQ go to “SupplyOn Services”, choose the service “Sourcing” and click on the tab “Answered requests”.
2. Select a RFQ you want to update. Click on the request name.

Update RFQ - registered suppliers



My SupplyOn | [SupplyOn Services](#) | Administration | Log Out | **SUPPLYON**

trg-contisellers01 (TRAINING COMPANY) - Seller, Sebastian

[My SupplyOn](#) > [Sourcing : Answered requests](#) > **Continental - Navigation System RFQ(Active)** [Help and support](#) | [Print](#) | [Message to support](#)

Bid [Add or change bid](#) [Back](#) [Discussions](#)

Added colleagues		Download/upload bid
Forward request to colleagues		Download <input type="checkbox"/> incl. attachments Request (Excel)
Colleague 1	Seller01, Seller	Colleague 2

Request details

Request name:	Continental - Navigation System RFQ	Request ID:	418761438 (Version 1)
Customer:	trg-Continental Automotive (TRAINING COMPANY)	Contact:	Buyer, Benjamin
Start Date, Time:	Jun 17, 2015 2:47:01 PM	End date, time:	Jul 10, 2015 11:59:00 PM
Instructions*:	Dear supplier, We would like to ask for an offer according to the requirements of this RFQ. Your offer shall be based on the existing contracts between your company and Continental (e.g. Strategic Supplier Contract, GQA, etc.). In case that no contract exists, our general terms and conditions shall be the basis for your offer. We would like		
RFQ Instructions:	Dear supplier, We would like to ask you to enter your prices at LINE ITEM level directly in the price matrix, where you will also find the respective quantities (Link "Enter / Change bid line items" at the end of this screen). Please do not send price information via attachment. At Line Item Level you will also find drawings and specifications. In case you are in need of support, please contact SupplyOn Customer Support (E-Mail: Customer-Support@SupplyOn.com , Phone International: +800.78 77 59 66). They provide you with round-the-clock		

Click on the button "Add or change bid".

Update RFQ - registered suppliers

Supplier response fields

[Collapse](#) T

You may answer the request directly in the form or also offline using Excel (see options on the right side).

Internal offer number*:

Supplier Production Location(s)*:

TERMS FOR TOOLING

Awareness of Payment Terms for Tooling: ▼ Lead Time for Tooling:

Filled Templates and Files requested: No attachments

[Upload](#) | [Manage attachments](#)
CTRL key for multiple upload

Supplier Remarks : 1

Item list

[Collapse](#) T

[Enter / change bid line items](#)

1 line items contained in the request. Please click on the link "Enter / change bid line items".

2

1. Then change your bid with the same approach as in Chapter 7.
2. You could also add Supplier Remarks to inform your customer about any changes.
3. Click "Submit bid".

10. Update RFQ - unregistered suppliers

Update RFQ - unregistered suppliers



All Unread By Date Newest

SupplyOn Sourcing
New request from trg-Continental Automotive (TRAINING COMPA...
English version | Deutsch | 中文(Chinese) Dear Sir or

Mi 17.06.2015 17:18

SupplyOn Sourcing <autoreply+702c9bbd9e83088c35118eaa46ab1833@messages.supplyon.com>
New request from trg-Continental Automotive (TRAINING COMPANY) (Benjamin Buyer)

To Schuller Christian

To help protect your security, the Follow Up flag text has been hidden. Follow up. Start by Montag, 22. Juni 2015. Due by Montag, 22. Juni 2015.
Click here to see hidden text.

SUPPLYON

1 English version | Deutsch | 中文(Chinese)

Dear Sir or Madam,

you received a new request from trg-Continental Automotive (TRAINING COMPANY). Benjamin Buyer requests your bid.

Request name: Continental - Navigation System RFQ
End date: 7/10/2015 11:59 PM CEST

2 This request was sent to you via SupplyOn. Processing is free of charge for you. Click on the following link to bid or decline:
[Link to request](#)

SupplyOn is the leading multi-enterprise business process platform in the automotive and manufacturing industries.
For more information about SupplyOn, please visit us: www.supplyon.net

Sehr geehrte(r) Benutzer(in),

Sie haben eine neue Anfrage von trg-Continental Automotive (TRAINING COMPANY) erhalten. Benjamin Buyer bittet Sie um Ihr Angebot.

Anfragenname: Continental - Navigation System RFQ
Enddatum: 7/10/2015 11:59 PM CEST

Diese Anfrage wurde über SupplyOn an Sie gesendet. Die Bearbeitung ist für Sie kostenlos. Klicken Sie auf den folgenden Link, um anzubieten oder abzusagen:
[Link zur Anfrage](#)

SupplyOn ist die führende Branchenplattform der Automobil- und Fertigungsindustrie.
Weitere Informationen finden Sie im Internet unter www.supplyon.net

Open the email for the RFQ you want to update.

1. Choose your language.
2. Click on the link to open the RFQ.

New invitation for bid submission (RFQ).

The buying company trg-Continental Automotive (TRAINING COMPANY) is inviting you to an RFQ with the name Continental - Navigation System RFQ.

What are the next steps:

1. You receive free-of-charge access to your customer's request "trg-Continental Automotive (TRAINING COMPANY)".
2. You can view the request and send a bid.
3. trg-Continental Automotive (TRAINING COMPANY) will be notified about your response and will contact you for details.

Terms of use:

This is a free service provided by SupplyOn (<http://supplyon.com>). You accepted the SupplyOn terms of use on 6/18/15.

Show [Terms of use](#) again

[View request](#)

3

3. Click on "View request".

Update RFQ - unregistered suppliers



My SupplyOn | [SupplyOn Services](#) | Administration | Log Out | SUPPLYON

trg-contisellers01 (TRAINING COMPANY) - Seller, Sebastian

[My SupplyOn](#) > [Sourcing : Answered requests](#) > [Continental - Navigation System RFQ\(Active\)](#) [Help and support](#) | [Print](#) | [Message to support](#)

Bid [Discussions](#)

4 [Add or change bid](#) [Back](#)

Added colleagues [T]		Download/upload bid
Forward request to colleagues		Download <input type="checkbox"/> incl. attachments Request (Excel)
Seller, Sebastian	Seller01, Seller	
Sester, Philipp		

Request details [T]

Request name:	Continental - Navigation System RFQ	Request ID:	418761438 (Version 1)
Customer:	trg-Continental Automotive (TRAINING COMPANY)	Contact:	Buyer, Benjamin
Start Date, Time:	Jun 17, 2015 2:47:01 PM	End date, time:	Jul 10, 2015 11:59:00 PM

Instructions*:
Dear supplier,
We would like to ask for an offer according to the requirements of this RFQ. Your offer shall be based on the existing contracts between your company and Continental (e.g. Strategic Supplier Contract, GQA, etc.). In case that no contract exists, our general terms and conditions shall be the basis for your offer. We would like

RFQ Instructions:
Dear supplier,
We would like to ask you to enter your prices at LINE ITEM level directly in the price matrix, where you will also find the respective quantities (Link "Enter / Change bid line items" at the end of this screen). Please do not send price information via attachment. At Line Item Level you will also find drawings and specifications. In case you are in need of support, please contact SupplyOn Customer Support (E-Mail: Customer-Support@SupplyOn.com, Phone International: +800.78 77 59 66). They provide you with round-the-clock

4. Click "Add or change bid".

Update RFQ - unregistered suppliers



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[trg-contisellers01 \(TRAINING COMPANY\) - Seller, Sebastian](#)

[My SupplyOn](#) > [Sourcing : Answered requests](#) > [Continental - Navigation System RFQ\(Active\)](#) [Help and support](#) | [Print](#) | [Message to support](#)

Bid

5 [Submit bid](#) [Save as draft](#) [Decline request](#) [Back](#) [Discussions](#)

Added colleagues [Forward request to colleagues](#)

Seller, Sebastian	Seller01, Seller	Sester, Philipp
-----------------------------------	----------------------------------	---------------------------------

Request details

Request name:	Continental - Navigation System RFQ	Request ID:	418761438 (Version 1)
Customer:	trq-Continental Automotive (TRAINING COMPANY)	Contact:	Buyer, Benjamin
Start Date, Time:	Jun 17, 2015 2:47:01 PM	End date, time:	Jul 10, 2015 11:59:00 PM

Instructions*:

We would like to ask for an offer according to the requirements of this RFQ. Your offer shall be based on the existing contracts between your company and Continental (e.g. Strategic Supplier Contract, GQA, etc). In case that no contract exists, our general terms and conditions shall be the basis for your offer. We would like to ask you to enter total costs in your piece prices (including cost of material and amortized tooling, if asked for).

RFQ Instructions:

Dear supplier,
We would like to ask you to enter your prices at LINE ITEM level directly in the price matrix, where you will also find the respective quantities (Link "Enter / Change bid line items" at the end of this screen). Please do not send price information via attachment. At Line Item Level you will also find drawings and specifications. In case you are in need of support, please contact SupplyOn Customer Support (E-Mail: Customer-Support@SupplyOn.com, Phone International: +800.78 77 59 66). They provide you with round-the-clock

Bid history

Request version 1
▶ [6/22/2015 11:04:12 AM CEST \(Seller, Sebastian\)](#)

Download/upload bid

Download
 incl. attachments
▶ [Request \(Excel\)](#)

Upload
▶ [Upload bid](#)

Then change your bid with the same approach as in Chapter 7.
5. Click "Submit bid" or "Save as draft" (optional).

11. SupplyOn Support

Support – Help pages

SupplyOn assists you in using its solutions:



Conti Temic microelectronic GmbH, Nuernberg - Geiß Alexander
Log Out

[Help and support](#) | [Print](#) | [Message to support](#)

[Act as substitute](#)

Table profiles:

Changed by	Last modified	Time left	Discussions
		23 Days, 7 Hrs	
		29 Days, 9 Hrs	

First Previous | Page of 1 | Next Last

Sourcing Help

[SupplyOn Help](#) > Sourcing

Language

Help topics

[What you need to know!](#)

[Quick reference guides](#)

[Video quick reference guides](#)

[Help on pages](#)

Welcome to the SupplyOn Sourcing Help



In SupplyOn Sourcing, all functions relating to transactions such as requests, auctions, and bid evaluation are portrayed.

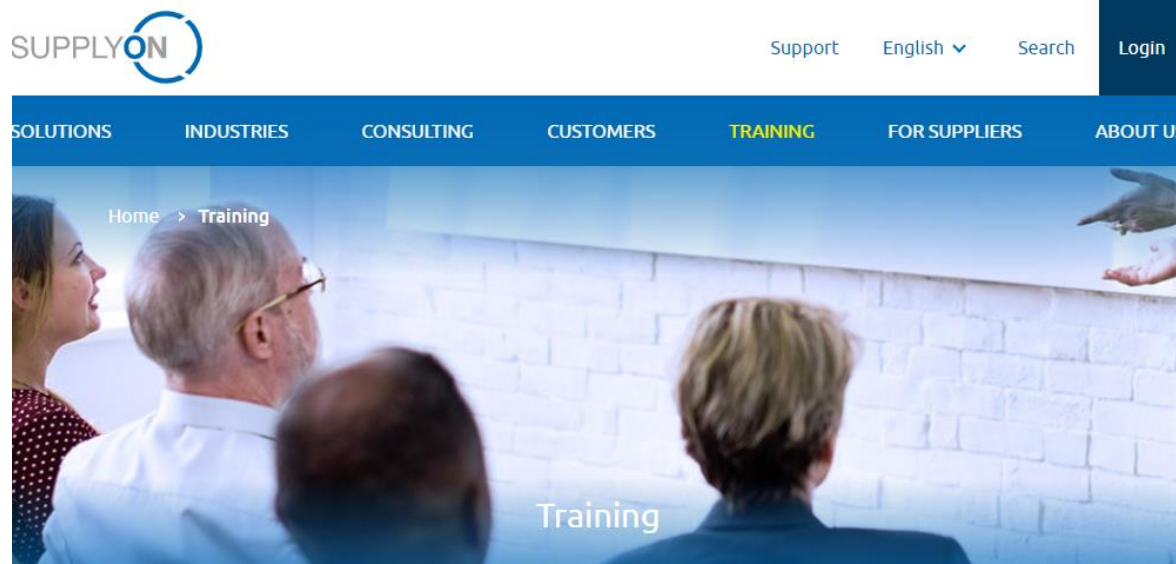
Please select a topic from the menu.

Click on „Help and Support“ to access the generic help-pages.

Support – Help pages



SupplyOn assists you in using its solutions:



Our training program for your success

With our broad-based training portfolio we convey in-depth and hands-on learning of our solutions and associated business processes. This know-how enables you to use SupplyOn quickly, skillfully and profitably.

Customized Training SupplyOn offers customized training courses. > Request training	Media Library Watch our tutorials and further information whenever you want? > See all media content	Online Help Do you still have open questions? > Login and see all help topics
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You can also use our Media Library for video-guides: <https://enable.supplyon.com/en/user/login?destination=/en/product-catalog/6>
or book customized (online) trainings: <https://service.supplyon.com/ml/>

SupplyOn assists you in using its solutions:

User hotline – available 24/7

- SupplyOn provides its users with a hotline in eight different languages (German, English, French, Spanish, Italian, Portuguese, Korean and Chinese).
- The hotline is available 24/7 and assists you quick and competent, if you have any questions concerning SupplyOn.
- **Telephone (free of charge)**
 - from Germany: 0800.78 77 59 66
 - from USA/Canada: 1.866.78 77 59 66
 - from Mexico: 01800.123 32 31
 - from China (North): 10800.7490127
 - from China (South): 10800.4900114
 - from any other country: +800.78 77 59 66
- **E-mail:**
Customer-Support@SupplyOn.com
- **Online Help:**
SupplyOn provides you with a comprehensive online help, available for all functionalities and for all screens the supplier is currently working in